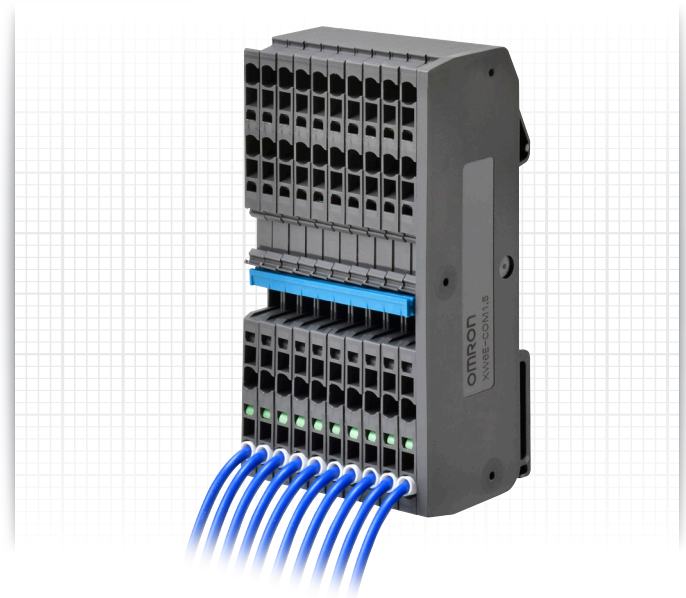# OMRON

XW6

5 Things to never forget:

1 Indicators make wiring completion simply visible allowing quick inspection and installation.

2 Short Bars enable pre-connected common wiring. No troublesome crossover wiring required

3 Wiring system interface XW6 with indicators Push-in plus technology enables, no loosening of wiring, providing a maintenance-free operation.

4 The best-in-class slim models available to help downsize control panels.

5 Harmonized label MG-CPM 04, the standard label for Value Design products: PYF_-PU, P2RF_-PU, PTF_-PU, G2RV-23.

Features and benefits

- Downsize Control Panels and Save Work with Common Terminal Blocks with Visible Indicators.
- Indicators make wiring completion simply visible. Proper wiring without skillful operators.
- Simply check the indicators for wiring maintenance, helping reduce maintenance works.
- Short Bars enable pre-connected common wiring. No troublesome crossover wiring required.
- The best-in-class slim models available to help downsize control panels.
- Wiring system interface with Push-In Plus technology enables no loosening of wiring, providing a maintenance-free operation.

XW6

Important to find out

Which questions should a sales person ask their customer in order to link the customers need to the new product?

The starting point is the need of a Wiring interface, but when the below keywords are used the FSE could propose XW6

1. Application with strong vibration
2. Time is reduced
3. Need the guarantee of wiring
4. XW6 has all the requirement to be the perfect interface

Markets and applications

For which markets and applications can the new product be an added value and why?

• Power Supply application

Sales considerations

Which additional information does the sales person need to be aware of?

Never to forget Push in plus technology is the best enemy against vibration and any retorque is required once that the cable is inserted also after a long time.

Competitors

• Phoenix
• Weidmuller
• Wago